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| |  | | --- | | Hello Pros!  And welcome to the start of another week . . . which is another opportunity to get you closer to your goals.  A lot of people hate Mondays. Those who do, don't like what they are doing. I find that I love Mondays, because that's when the game begins again. :-)  Before we get to this week's tip, which yes, includes my brush with a super celeb, let me first welcome all the new Pros we have this week. I promise you William, Henry, Jill, Robert and Karen, come September, you're going have a lot to say in your "What I did on my Summer Vacation" report. :-)  And now, let's talk Timberlake.  A couple of weeks ago, I was on a pretty famous golf course in Hollywood, known for having some high profile members. In fact, Alfonso Ribeiro was warming up on the driving range right next to him!  I was pretty impressed at that . . . until I walked over to the putting green and said, "Hey, isn't that . . . "  Just when I was thinking it, my host for the day said, "Hey Ken, have you ever met Justin Timberlake? Justin, this is Ken Davenport. Justin, Ken."  And before I could get my words 'n sync (see what I did there?), I was shaking JT's hand."  "Ken produces Broadway shows. Maybe you know him?"  JT was polite as he squinted, trying to figure out if he did know me. I shook off the shock-and-awe of meeting such an A-lister and went into Producer mode, "  "I actually offered you the leading role in *A Few Good Men* a few years ago . . . right after The Social Network came out," I said. "Aaron (Sorkin - yes that was a purposeful name drop) and I thought you'd be perfect."  His squint changed to a "huh?" as he said, "I don't think I ever got that offer. I love Aaron."  "I wondered about that," I responded.  "Yeah, someone should be fired," he laughed as he went back to putting.  Me? I was too peed-off to putt.  Because this wasn't the first time that an offer of mine failed to get to the actor or artist in question. It got blocked by an agent for whatever reason. Maybe they didn't want their client to do the gig, maybe they just forgot, etc.  And it reminded me that I should never rely on a middle man to get a message through. You have to, have to, have to try and get to the ultimate decision maker . . . in this case, the artist himself!  Sure, sure, there are a set of protocols we "must" follow in the biz, but here's my tip . . . go through those protocols. But then, if you don't get the answer you want, or you don't get an answer period, do everything and anything you can to get the answer you want.  Or as Jimmy Nederlander Jr says, "If they won't let you in the front door, go down the chimney."  When he finished his warm up, and started his walk to the first tee, Justin looked at me and said, "Nice to meet you. We should do something someday."  You can bet I won't rely on the agent alone to deliver my follow up.  Go get 'em. | |
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| |  | | --- | | P.S. Are you looking to contact a celebrity? Here's a great database of addresses and contact info for thousands of them. I use it constantly. [Click here](https://is-tracking-link-api-prod.appspot.com/api/v1/click/4743240622800896/6306449990877184).  **The Song of the Week is . . .**  **"The Freeman's Song"**  From *Douglass: The Musical*  Lyrics by Inner Circle Member, Ruth Fennessy Moss, Music by Shelton Beckton  [Click Here](https://is-tracking-link-api-prod.appspot.com/api/v1/click/5401332691763200/6306449990877184) to listen.  [Click here](https://is-tracking-link-api-prod.appspot.com/api/v1/click/5080953431523328/6306449990877184) for the website.  [This Week on the PRO Facebook Group](https://is-tracking-link-api-prod.appspot.com/api/v1/click/4701051024834560/6306449990877184).  Here are just a few of the things that are being chatted about on the Facebook Group!   * Tips on finding directors, actors and investors. * New PROny Award speeches!   [Come join the discussion!](https://is-tracking-link-api-prod.appspot.com/api/v1/click/5935708496199680/6306449990877184)  And here's some more fun and educational stuff we posted for you last week!   * [Did you know Judge Judy makes $47 million a year? Here’s why.](https://is-tracking-link-api-prod.appspot.com/api/v1/click/5458093301825536/6306449990877184) * [Broadway Grosses w/e 6/16/2019: Hadestown Rivals Hamilton](https://is-tracking-link-api-prod.appspot.com/api/v1/click/5494960260907008/6306449990877184) * [What did you think about the 2019 Tony Award Telecast? Survey says . . .](https://is-tracking-link-api-prod.appspot.com/api/v1/click/4773983327617024/6306449990877184) | |