

THE PRODUCER'S PERSPECTIVE

A BROADWAY PRODUCER'S OPINION ON EVERYTHING BROADWAY AND BEYOND



Happy Monday PROs!

This week's tip comes to me straight from Bobby Fischer.

Bobby was one of the greatest chess players to ever move a pawn. When I was in college and got deep into the chess world (even got some coaching from a guy that beat Bobby once - and yes, that's right, there are chess coaches), I remember seeing all this video of chess exhibitions that Bobby participated in throughout his career.

The most famous ones were when he played multiple games at the same time. (Check out [this photo](#) of him playing 50 people simultaneously . . . when he was only 21!).

It was amazing how he could keep all those games straight in his head. He could step from one to the other, analyze the board, the player, make his move, and move on . . . while his opponent tried to figure out how to respond.

One of my greatest challenges in this business is . . . waiting for other people to respond. You ever get stuck just waiting for a return phone call? Or waiting for a collaborator to turn in their scene/song? Or just waiting for someone to answer that dang yes/no question you emailed them 2 weeks ago?

You can get mad and frustrated . . . or, you can be like Bobby. Have multiple games going on at once. While you're waiting for someone to make a move, you make your own next move, on another project.

Unfortunately, you can't play chess or play "theater" by yourself. We need other people to make moves along with us, or the game can't move forward.

Since we can't control the folks we're playing with, the only thing we can do, is increase the number of opportunities we have to win, by playing more often. And it'll keep you from getting frustrated and keep you creative.

So if you've only got one game going right now, go out and get another. And maybe even a third. It'll increase the odds that one gets to the end game. And take it from me, when that happens, usually everyone that hasn't been playing with you . . . will suddenly want to. :-)

Go get 'em!

Best,

Ken

P.S. Our annual Tony party is coming up. Stay tuned for your exclusive invite! Only my staff, my investors, co-producers, creative teams and of course YOU are invited. So keep your eye on your inbox!